

Top 10 Training Courses Taken by FDA Personnel

Management Concepts courses taken by FDA personnel over 2019 start with these Top 10, but they don't have to end there. Our recommended follow-on courses build on the basics for comprehensive skills advancement.

ACQUISITION & CONTRACTING

Contracting Officer's Representative Training | Course 1070

Advanced COR Workshop | Course 1072

RECOMMENDED FOLLOW-ON COURSES

Federal Contract Law | Course 1047

COR Refresher | Course 1071

Market Research | Course 1089

Developing the Independent Government Cost Estimate | Course 1125

Evaluating a Contractor's Performance | Course 1126

Project Management Principles | Course 6100

FINANCIAL MANAGEMENT

Appropriations Law Seminar | Course 5111

Governmental Accounting, Financial Reporting, and Budgeting (CGFM Series) | Course 5602

RECOMMENDED FOLLOW-ON COURSES

The Antideficiency Act | Course 5127

Appropriations Law for Revolving Funds and Reimbursables | Course 5147

LEADERSHIP & MANAGEMENT

Leadership and Management Skills for Non-Managers | Course 4000

Leadership Skills and Techniques | Course 4001

Critical Thinking for Problem Solving | Course 4060

From Tactical and Strategic Thinking | Course 4062

Communicating Strategically | Course 4320

RECOMMENDED FOLLOW-ON COURSES

Advanced Leadership Skills and Techniques | Course 4002

Breakthrough Problem Solving | Course 4063

Creativity and Innovation | Course 4064

Briefing and Presentation Skills | Course 4318

Resolving Conflict | Course 4364

Negotiation Skills | Course 4365

Interpersonal Skills: Developing Effective Relationships | Course 4367

PROJECT & PROGRAM MANAGEMENT

Project Management Principles Course 6100	Progressive Leadership in Program Management (FAC P/PM (Senior Level)) Course 6891	Applied Leadership in Projects and Programs (FAC P/PM (Mid-Level)) Course 6886	
Applications in Business, Cost and Financial Management (FAC P/PM (Mid-Level)) Course 6887	Application in Contracting (FAC P/PM (Mid-Level)) Course 6888	Applications in Project & Program Management (FAC P/PM (Mid-Level)) Course 6889	
RECOMMENDED FOLLOW-ON COURSES			
Leadership and Communication Skills for Project Managers Course 6101	Project Risk Management Course 6103	Requirements Management for Project Managers Course 6134	Managing Scope, Schedule, and Cost Course 6135
Advanced Leadership Skills and Techniques Course 4002	Progressive Leadership in Program Management Course 6891	Progressive Business, Cost, and Financial Management Course 6892	Progressive Contracting Strategies for Programs Course 6893

Management Concepts offers over 275 courses spanning 7 topic areas:

- Analytics
- Acquisition & Contracting
- Financial Management
- Government Auditing
- Grants & Assistance
- Human Capital and Human Resources
- Leadership & Management
- Project & Program Management

Contact your FDA representatives to discuss our customizable, private group training, and our mix of traditional classroom and technology-based learning options.

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How To Buy From Management Concepts

CONTRACT NUMBER: HHSF223201910002B
 CONTRACT TYPE: GSA PSS Schedule BPA
 MANAGEMENT CONCEPT'S VEHICLE ESTIMATE VALUE: \$100 million
 PERIOD OF PERFORMANCE: 28 February 2019 - 27 February 2024
 ORDER TYPES: Firm Fixed Price, Time and Material, Labor Hour
 AWARD TYPES & VALUES: Orders with rapid competition among three BPA holders
 MANAGEMENT CONCEPTS DUNS NUMBER: 082355652
 MANAGEMENT CONCEPTS RELEVANT NAICS CODES: 541611, 611430, 541612, 611710, 611619